

## The Ministry of Common Sense: How to Eliminate Bureaucratic Red Tape, Bad Excuses, and Corporate BS

by Martin Lindstrom

● [Book on Amazon](#) ●

● Notes from the Conversation

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● My Personal Action Plan

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2. \_\_\_\_\_
3. \_\_\_\_\_


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### Join upcoming leadership conversations!

- Join on the 4<sup>th</sup> Thursday each month in 2022 at 4pm CDT in 2022. [Link to VCG events page.](#)
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The Top Ten list Bret referred to at the beginning of the conversation

**Top 10 List**

 Bret Getzel <GI-Bret@hotmail.com>  
To Kelly Byrnes

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Mon 9/19/2022 4:12 PM

**10 THINGS THAT TAKE ZERO TALENT BUT EARNS YOU 100% RESPECT**

- 1. BEING ON TIME**  
Showing up late is the greatest form of disrespect. You're telling people that your time is more valuable than theirs.
- 2. WORK ETHIC**  
Do what you say you will do, when you say you will do it!!
- 3. EFFORT**  
"If you have a positive attitude and constantly strive to give your best effort, eventually you will overcome your immediate problems and find you are ready for greater challenges."
- 4. BODY LANGUAGE**  
Body language and tone of voice (not words) are our most powerful assessment tools. The body language you use tells a story.
- 5. ENERGY**  
People want to be around individuals that give off positive energy. Positive energy is contagious.
- 6. ATTITUDE**  
Take control of your attitude. Be solution-oriented not problem-focused. Avoid whiners and complainers. Be constructive, productive and positive; don't criticize. Stay away from gossip.
- 7. PASSION**  
"You can do anything as long as you have the passion, the drive, the focus, and the support."
- 8. BEING COACHABLE**  
"If you are not willing to learn, no one can help you. If you are determined to learn, no one can Stop you!"
- 9. DOING EXTRA**  
Don't lower your expectations to meet your performance. Raise your performance to exceed your expectations. Go the extra mile!
- 10. BEING PREPARED**  
"By failing to prepare, you are preparing to fail." You will be much more confident when you are prepared.

**Bret Getzel**

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**D&G**

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